# Construction

### **Agenda**

- Thai Construction Business : Key indicators
- Thai Construction Business : SMEs Business
   Opportunities



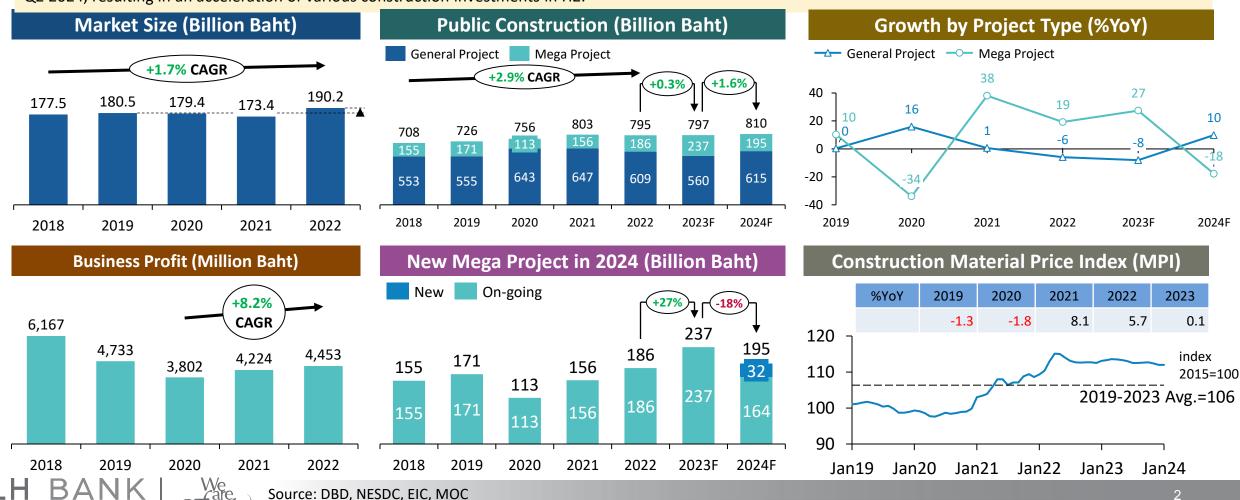
**Business Research February 2024** 





#### Construction Business: Construction of streets, roads, bridges or tunnels (TSIC 42101)

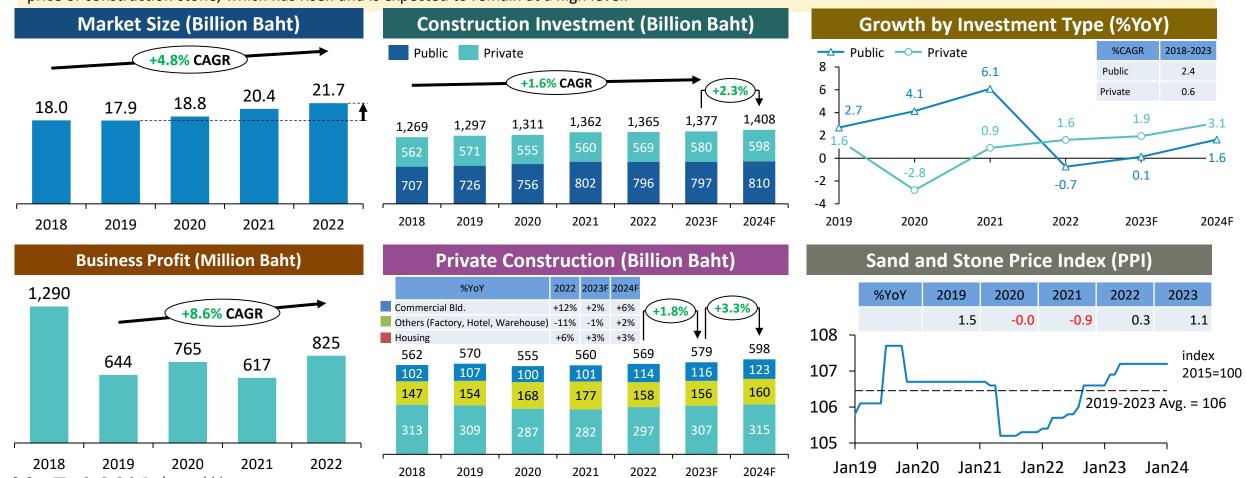
The business has a market value of around THB 190 bn, which was not significantly affected by the COVID-19 crisis. This is reflected in the market value in 2022, which has recovered to a higher level than before the outbreak, and profits will continue to increase (2020-2022 %CAGR = 8.2). As for the outlook, business is expected to expand further following the recovery in public construction investment, which has been boosted by the new government's policy of accelerating investment to stimulate the economy. In addition, the price of construction materials, although still high, has become less volatile, which has had a positive impact on the company's cost management. However, bidding for new megaprojects may be postponed as the government's 2024 spending budget won't be finalized until Q2 2024, resulting in an acceleration of various construction investments in H2.



#### **Construction Business: Quarrying of building stone (TSIC 08101)**

Source: DBD, NESDC, EIC, MOC

The quarrying business has a market value of around THB 20 billion. The business is still growing well during the COVID-19 virus outbreak, with an average growth rate of 4.8% (2018-2022), while profits are growing well despite some volatility. Looking ahead, the business is expected to expand more in line with growth in the construction sector in both the public and private sectors, resulting in increased demand for building stone. Public construction is growing in line with the government's accelerated spending of investment budgets to stimulate the economy. Private construction grew in line with the expansion of all property types, especially housing, which is expected to accelerate as condominiums recover from a slowdown in the past 1-2 years. In addition, the business is benefiting from the price of construction stone, which has risen and is expected to remain at a high level.

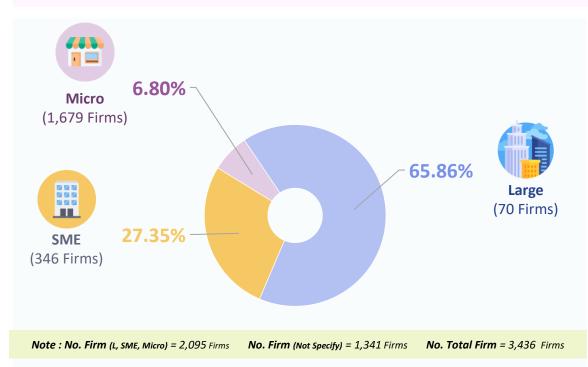


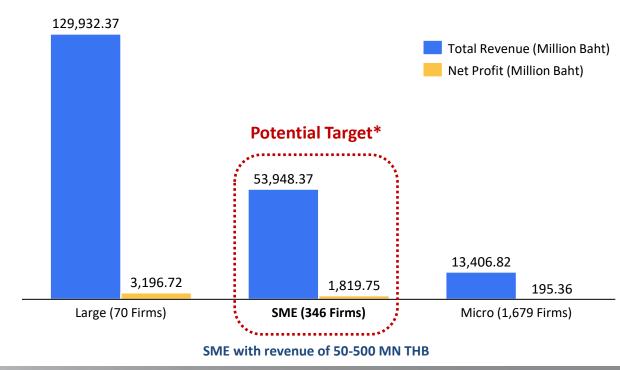
#### **Construction Business: Market Overview**

**Based on selected TSIC groups (in 2022), Thailand's Construction Business was valued at 197,287.56 million baht,** with large enterprises accounting for 65.86% of the market share. This is followed by SME with 27.35% and micro with 6.80%.



Market Value (L, SME, Micro) = 197,287.56 Mn THB
Total Firms = 3,436 Firms









#### **Construction Business: Market Overview**

**42101**: Construction of streets, roads, bridges or tunnels **08101**: Quarrying of building stone **Market Value** = 175,698.59 Mn THB Market Value = 21,588.97 Mn THB **Total Players** = 2,982 Firms **Total Players** = 454 Firms 126,100.10 Total Revenue (Million Baht) Total Revenue (Million Baht) Net Profit (Million Baht) Net Profit (Million Baht) **Potential Target\*** 15,553.83 **Potential Target\*** 38,394.54 3,832.27 2,202.87 11,203.95 714.24 2,973.19 223.54 1,105.51 315.10 -119.74 Micro (1,472 Firms) Large (66 Firms) SME (219 Firms) Micro (207 Firms) Large (4 Firms) SME (127 Firms)





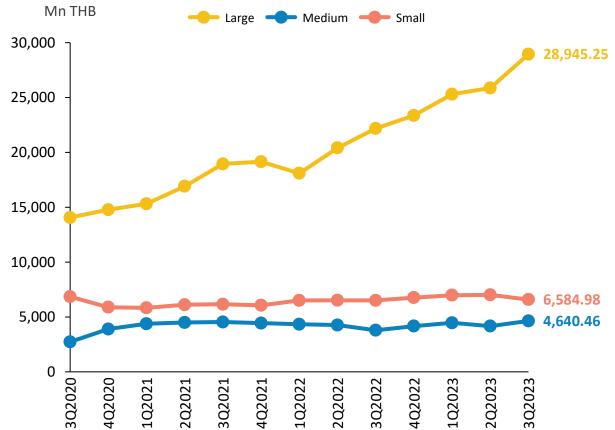
#### **Construction Business: Loan Outstanding**

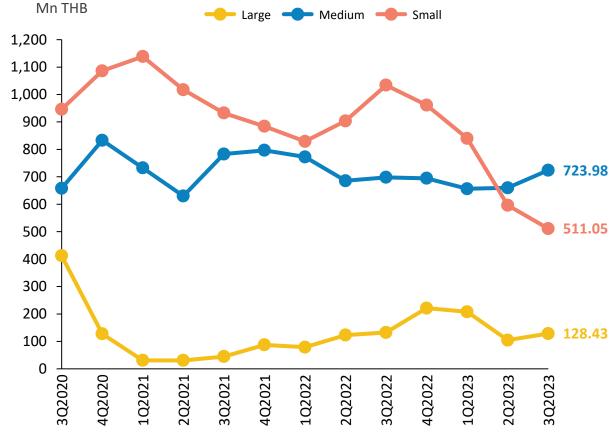
**42101**: Construction of streets, roads, bridges or tunnels

**Loan Size\*** = 40,170.70 Mn THB

**08101**: Quarrying of building stone

**Loan Size\*** = 1,363.46 Mn THB









## End of Presentation

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